



# HyFi Workshop

**Your funding journey begins here**

HyFi offers funding workshops to all Impact Projects, Examples of impact projects are as follows:

All Renewable Energy

All Biofuels & Biochar

Power Plant Conversions

Clean & Fresh Water

Agriculture/Food Security

All Infrastructure Projects

Energy Storage & Transmission

Mining

Transportation

Data Centers

If your project does not fit into one of the categories please contact us at **[funding@hyfi-corp.com](mailto:funding@hyfi-corp.com)** to see if it qualifies for our services





# HyFi Introduction

## **Project Finance Workshop with HyFi CEO, Troy MacDonald**

HyFi is a world class business and project advisory firm that produces financial readiness and investment capital, both equity and debt.

To use an everyday (cooking) analogy, the advisory side of the business (our kitchen) is where all the ingredients necessary for a winning project/business recipe are created for the important next steps of HyFi's process. In this next step our clients are introduced to our world-class investment banks and investment funds (our financial oven).

HyFi's lead project finance/advisory expert, offers initial content rich workshop consultations where he analyzes projects and businesses to determine areas that are consistent with bankability and also factors present that are inconsistent with bankability. He provides a deep explanation related to the positive indicators and also the contraindicators to bankability and what issues must be remedied to achieve successful financing, and precisely how to remedy the issues.



Formal engagement structures (onboarding agreements, commitment letters and indicative term sheets) are also discussed on how best to align a project with HyFi to fund a project through one or more of the many world class financial institutions HyFi works with. Initial one-hour workshops are akin to drinking through a firehose and therefore Workshop meetings are supported by an AI notetaker for continuous reference and client benefit after the Workshop has ended.

The **workshop cost is a flat fee of \$750 US**, and it must be paid upfront. Workshops typically last 75 - 90 minutes (if time runs over there is no extra charge).

Before the conclusion of each **workshop**, next steps are discussed and a written summary of communication will be provided after the consultation. Projects/Companies may then be offered an opportunity for a customized onboarding contract and/or a to-do task list may be given to further certain elements of the project to then return back more prepared to apply for financing. **Optional critical additional services will also be presented** (a take away document) which provide an opportunity to **deepen the engagement with HyFi immediately** to significantly strengthen the project/business readiness for funding.

HyFi guarantees tremendous value for money and an overall awakening experience for those participating.

**A professional Spanish, French, Arabic, Portuguese or German translator is available to join the Workshop for an additional \$50.**



## Here is a glimpse of key areas of HyFi's strengths & expertise:

1

### **Get funded by a world class financial institution - Global Financial Leaders**

HyFi originates “green deals” for several of the world’s leading investment banks & major investment/ infrastructure funds. These institutions have set ambitious investment targets and require well vetted green deal flow to inject capital into.

2

### **We help create bankability for Impact and Infrastructure Projects of all types**

HyFi helps create bankable projects, advising on off-taker selection and helping to secure investment grade offtake, HyFi uses airtight off-take agreement models (Binding Contracts, MOU/LOI/EOI's & PPA's) for our clients to use.

3

### **We have Collateral providers on standby to increase your attractiveness to investors**

Importantly HyFi can introduce a project to asset backers we are aligned with who can provide collateral to a project to de-risk a project for investors. This can often make the difference, particularly when raising predevelopment capital.

4

### **We can get you funded up to 100% of the project cost “CAPEX”**

HyFi can arrange financing for up to 100% of the project cost which allows a budget for EPC, land costs, initial operating expenses and even a project takeover opportunity.

5

**We build complete capital stacks, both equity and debt**

Pre-Dev\* & Dev Capital including Equity/Construction Loans,/Mezzanine Financing/Bonds are all offered.

\*Pre Dev capital sourcing includes targeting HNW & Strategic Investors

6

**HyFi arranges export credit agency guarantees, to help mitigate investor debt exposure**

HyFi helps structure your project to secure ECA credit guarantees to further de risk your project for lenders.

7

**We provide comfort letters, LOI's, EOI's and MOU's and indicative term sheets**

HyFi provides or arranges conditional approval letters and term sheets (from HyFi & its partner financial institutions) to strengthen your deal making ability. This is important when interacting with off takers to get the bankable commitments needed.

8

**We will review your Financial Model to ensure it meets investors' expectations and is in line with what they are accustomed to seeing for your type of project. Red flag avoidance**

In the financial model review the projects forecasted CAPEX, OPEX, Payback Period, DSCR, IRR, ROI, EBITDA, Interest Rate assumptions etc, are all reviewed and considered in a stressed and unstressed model.

9

**Project technology selection review, from the lens of bankability**

Introduce your technology to HyFi for review. If it isn't bankable, HyFi can suggest a funder ready alternative. If requested, HyFi can also connect you with other viable projects that could benefit from your technology.

10

**Competitive interest rates & turnaround**

Competitive interest rates (on debt) & turnaround times vary by project, business moves at the speed of trust, and our process is designed to maximize investor trust in your company and your project.

11

**Begin repayment of your loan once your project is live, generating income**

Grace periods typically match the construction period to allow a project to generate revenue before repayment obligations commence.

12

**We arrange joint ventures & strategic partnerships when needed, to strengthen your project**

HyFi can introduce you to larger experienced development teams (with real engineers on staff) willing to enter JV's and Strategic Partnerships who can help you bring your project across the finish line and potentially inject capital too.

13

**We are experts at developing the founders contribution story, gaining investor respect**

HyFi helps developers tell their equity contribution story to investors in the best possible way. HyFi knows how to structure a project SPV relationship in association with its parent company, for maximum equity contribution potential, passing services from parent co to SPV, and receiving maximum consideration from investors for this contribution of both time and money.

14

**We provide M&A advisory, opportunity origination**

HyFi helps developers sell projects at all stages of development. We work with some of the world's leading buyers, sourcing acquisition opportunities. We also arrange capital for developers who wish to takeover projects.

15

**EPC/Integrator/Operator review**

HyFi will review the current proposed EPC, Integrator and Operator of the project to ensure that the current selections will inspire confidence with investors and lenders. If it is deemed deficient, HyFi will explain the deficiency and make recommendations and/or referrals to address the shortcomings.

16

**Pre-Feasibility & Feasibility Study**

HyFi will assess the status of a projects feasibility study and if plans are lacking, HyFi will make recommendations to ensure a project is ready for the rigors and scrutiny of financial underwriting.

17

**Insurance review**

HyFi will review your current project insurance plans and if lacking HyFi will make specific recommendations. The developer will then be offered an opportunity to be referred to leading (investment grade) project insurer to ensure the project is well prepared for financial underwriting scrutiny.

18

**Utilities review**

HyFi will review your project to ensure it has a tentative or firm plan for water, power and other utilities required, before it goes for financial underwriting.

19

**Geopolitical risk mitigation**

HyFi will advance strategies to help mitigate specific geopolitical risk considerations that investors might want addressed due to the location of your project. “MIGA” and more are covered here.

20

**Regulatory review**

Industry regulations are considered here, for example if you are a biofuels producer, is your production pathway approved by regulators such as the ASTM?

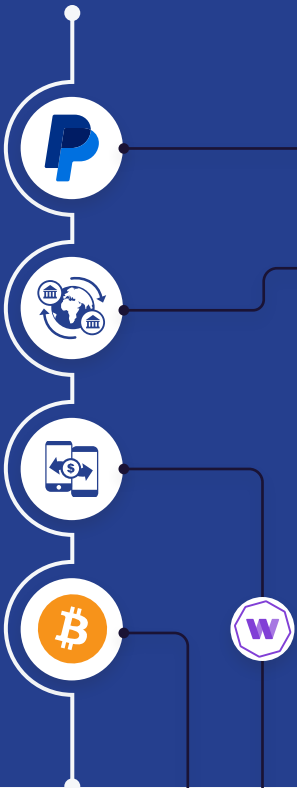


**Review of Corp Structure, Data Room & Website.**

All 3 are very important to investors. Clients will receive recommendations & assistance to ensure our clients are investor ready



## Payment Options For \$750 Workshop Fee.



• **Option One:** Paypal, our payment email address is **funding@hyfi-corp.com**

• **Option Two:** Bank Wire Transfer

**Name of bank:** Citibank

**Account holder:** HyFi Corp

**Account holder address:** 20801 Biscayne Blvd. Suite 403, Aventura, FL 33180, USA

**Account number:** 9154167704

**Routing number:** 266086554

**Swift:** CITIUS33

**Bank Address:** 3300 N Miami Ave, Miami, FL 33127, United States

• **Option Three:** World Remit (available upon request)

• **Option Four** BTC or ETH (available upon request)